By: Flynn H.B. No. 2166

A BILL TO BE ENTITLED

1	AN ACT
2	relating to certain extensions of consumer credit facilitated by
3	credit access businesses; providing a civil penalty.
4	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
5	SECTION 1. Subchapter C, Chapter 393, Section 201, Finance
6	Code, is amended by adding Subsections (d) and (e) to read as
7	follows:
8	(d) A deferred presentment transaction, as defined by
9	Section 393.601, for the performance of services described by
10	Section 393.602(a)(1) must comply with the following terms.
11	(1) The proceeds given to a consumer in connection
12	with a deferred presentment transaction extended to the consumer
13	<pre>may not exceed:</pre>
14	(A) 35 percent of the consumer's gross monthly
15	income for a single payment transaction; and
16	(B) 25 percent of the consumer's gross monthly
17	income for a scheduled payment on a multiple payment transaction.
18	The term of a single payment transaction may not exceed 30 days. In
19	determining a consumer's gross monthly income, a credit access
20	business may utilize payroll documents, checks, bank statements and
21	reports from nationally or regionally recognized credit and data
22	reporting companies, and may rely on the representations of a
23	consumer to form a reasonable belief about the consumer's gross
24	monthly income.

1 (2) A consumer who is unable to fully repay the fourth refinance of an initial single payment deferred presentment 2 transaction may elect to repay the loan by means of an extended 3 payment plan provided the consumer is not otherwise in default of 4 5 such loan. For the purposes of this subsection, a "refinance" means any transaction a credit access business assists a consumer in 6 7 obtaining that extends the repayment period of a then-outstanding deferred presentment transaction beyond its original term. 8 refinance shall include both a traditional refinance that is 9 evidenced by new written loan documents with new disclosures that 10 satisfy and replace the prior loan documents, as well as a renewal 11 12 of a single-payment transaction in which the term of the transaction is extended for an additional identical period. A 13 refinance shall not include a workout agreement. "Refinance" 14 15 includes the terms "renewal" and "rollover." 16 (A) At every licensed location, a credit access 17 business must notify a consumer of the consumer's right to an extended payment plan by posting the following notice in a 18 19 conspicuous location visible to the general public: "If you are unable to repay your transaction when due, you may be eligible for 20 an extended payment plan. You are eligible for an extended payment 21 plan if you have refinanced your initial transaction four times. 22 You are eligible for an extended payment plan at least once in any 23 24 12 month period. If you meet the requirements for an extended payment plan, we will offer you a plan before the due date of your 25 26 existing transaction. To accept our offer of an extended payment plan, you must sign a written agreement that describes the terms of 27

- 1 the plan before the due date of your exiting transaction." The
- 2 notice shall also be included, in at least 12-point bold type, on
- 3 the first page of a contract with a credit access business.
- 4 (B) An extended payment shall comply with the
- 5 following:
- 6 <u>(i) A credit access business must offer to</u>
- 7 assist an eligible consumer, as described in (d)(2) of this
- 8 subsection, in obtaining an extended payment plan at least once
- 9 every 12 months. The 12 month period is measured from the date of
- 10 such extended payment plan.
- 11 <u>(ii)</u> A credit access business must offer a
- 12 consumer an extended payment plan before the due date of the fourth
- 13 refinance of the outstanding transaction.
- 14 (iii) A credit access business may not
- 15 charge the consumer additional fees during an extended payment
- 16 plan.
- 17 (iv) A consumer must sign a written
- 18 agreement that describes the terms of the extended payment plan.
- 19 (v) An extended payment plan must allow a
- 20 consumer to repay all outstanding amounts owing at the time such
- 21 extended payment plan is offered in at least four substantially
- 22 <u>equal payments.</u>
- (vi) A consumer may prepay an extended
- 24 payment plan in full at any time without penalty.
- (C) If a consumer continues to make timely
- 26 payments pursuant to an extended payment plan, a credit access
- 27 business is prohibited from:

1 (i) engaging in collection activities with respect to such deferred presentment transaction; and 2 (ii) obtaining, or assisting the consumer 3 in obtaining, additional deferred presentment transactions. 4 5 (3) A multiple payment deferred presentment transaction shall be payable on a fully-amortizing, declining 6 7 principal balance basis with substantially equal payments as agreed 8 upon by the parties. Fees may be pre-computed or charged on a daily accrual method. If fees are pre-computed, a credit access business 9 shall refund unearned fees calculated on an actuarial basis upon 10 the prepayment in full of a deferred presentment transaction. A 11 12 multiple payment deferred presentment transaction may not exceed 13 180 days. (e) A motor vehicle title loan, as defined by Section 14 15 393.601, for the performance of services described by Section 393.602(a)(2), must comply with the following terms. 16 17 (1) The proceeds given to a consumer in connection with a a motor vehicle title loan given to the consumer may not 18 19 exceed the lesser of: 20 (A) 7 percent of the consumer's gross monthly 21 income for a single payment loan; 22 (B) 30 percent of the consumer's gross monthly income for a scheduled payment on a multiple payment loan; or 23 24 (C) 70 percent of the retail value of the motor vehicle as determined pursuant to this subsection. 25 26 The term of a single payment loan may not exceed 30 days and the term of a multiple-payment loan shall not exceed 365 days. The retail 27

value of a motor vehicle shall be based upon nationally or 1 2 regionally recognized motor-vehicle appraisal guides if the vehicle is listed in such guides. If a value for the motor vehicle 3 is not listed in such guides, then the credit access business and 4 5 the consumer shall agree in good faith on an appropriate retail value for the vehicle using generally available information 6 7 relating to such motor vehicle. In determining a consumer's gross 8 monthly income, a credit access business may utilize payroll documents, checks, bank statements and reports from nationally or 9 10 regionally recognized credit and data reporting companies, and may rely on the representations of a consumer to form a reasonable 11 12 belief about the consumer's gross monthly income. (2) A consumer who is unable to fully repay the eighth 13 refinance of an initial single payment motor vehicle title loan may 14 elect to repay the loan by means of an extended payment plan 15 provided the consumer is not otherwise in default of such loan. For 16 17 the purposes of this subsection, a "refinance" means transaction a credit access business assists a consumer in 18 19 obtaining that extends the repayment period of a then-outstanding motor vehicle title loan beyond its original term. A refinance 20 shall include both a traditional refinance that is evidenced by new 21 22 written loan documents with new disclosures that satisfy and replace the prior loan documents, as well as a renewal of a

"rollover." 27

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single-payment loan in which the term of the loan is extended for an

additional identical period. A refinance shall not include a

workout agreement. "Refinance" includes the terms "renewal" and

(A) At every licensed location, a credit access
business must notify a consumer of the consumer's right to an
extended payment plan by posting the following notice in a
conspicuous location visible to the general public: "If you are
unable to repay your loan when due, you may be eligible for an
extended payment plan. You are eligible for an extended payment
plan if you have refinanced your initial loan eight times. You are
eligible for an extended payment plan at least once in any 12 month
period. If you meet the requirements for an extended payment plan,
we will offer you a plan before the due date of your existing loan.
To accept our offer of an extended payment plan, you must sign a
written agreement that describes the terms of the plan before the
due date of your exiting loan." The notice shall also be included,
in at least 12-point bold type, on the first page of a contract with
a credit access business.
(B) An extended payment shall comply with the
following:
(i) A credit access business must offer to
assist an eligible consumer, as described in (e)(2) of this
subsection, in obtaining an extended payment plan at least once
every 12 months. The 12 month period is measured from the date of
such extended payment plan.
(ii) A credit access business must offer a
consumer an extended payment plan before the due date of the eighth
refinance of the outstanding loan.
(iii) A credit access business may not
charge the consumer additional fees during an extended payment

1 plan. 2 (iv) A consumer must sign a written 3 agreement that describes the terms of the extended payment plan. 4 (v) An extended payment plan must allow a 5 consumer to repay all outstanding amounts owing in at least four 6 substantially equal payments. 7 (vi) A consumer may prepay an extended payment plan in full at any time without penalty. 8 9 (C) If a consumer continues to make timely 10 payments pursuant to an extended payment plan, a credit access 11 business is prohibited from: 12 (i) engaging in collection activities with respect to such motor vehicle title loan; and 13 14 (ii) obtaining, or assisting the consumer 15 in obtaining, additional motor vehicle title loans. 16 (3) A multiple payment motor vehicle title loan shall 17 be payable on a fully-amortizing, declining principal balance basis with substantially equal payments as agreed upon by the parties. 18 19 Fees may be pre-computed or charged on a daily accrual method. If fees are pre-computed, a credit access business shall refund 20 21 unearned fees calculated on an actuarial basis upon the prepayment 22 in full of a motor vehicle title loan. (4) Notwithstanding other law to the contrary, a motor 23 24 vehicle title loan must provide that, except for fraud or other misconduct, including without limitation creating or not 25

disclosing additional liens, or intentionally concealing or

damaging the motor vehicle, the consumer shall have no personal

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- 1 <u>liability with respect to the amount owed pursuant to either the</u>
- 2 motor vehicle title loan agreement or credit access agreement or
- 3 any deficiency resulting from foreclosure against the motor vehicle
- 4 pledged by the consumer.